

LEASE PLANS & RATES

For Your Small- and Medium-Sized Business Customers

Fair Market Value | Lease Plan

Advance Due: Two payments due in advance as a security deposit.

Purchase Option: At lease termination, Lessee may purchase the equipment at its then Fair Market Value; return the equipment to the Lessor; or continue to lease at the then Fair Market Value Rental Renewal Rate.

Example: Fair Market Value Lease Plan

Net equipment cost	\$5,000
Term	36 months
Rate factor	.0325
Monthly lease payment	.0325 x \$5,000 = \$162.50
Two payments due in advance as security deposit	\$325.00

Lease Value	24 MO.	36 MO.	48 MO.	60 MO.
\$1,000-2,499	.0486	.0355	N/A	N/A
\$2,500-4,999	.0471	.0335	.0279	.0246
\$5,000-14,999	.0457	.0325	.0266	.0232
\$15,000-24,999	.0455	.0319	.0262	.0226
\$25,000-49,999	.0452	.0317	.0257	.0221
\$50,000-74,999	.0450	.0315	.0253	.0218
\$75,000 +	Please call for rates*			

Cost Cutter | Lease Plan

Advance Due: Two payments due in advance as a security deposit.

Early Purchase Option: Lessee may exercise the guaranteed early purchase option: 20% at month 36 for the 39-month plan; 15% at month 48 for the 51-month plan; 10% at month 60 for the 63-month plan.

Purchase Option: At lease termination, Lessee may purchase the equipment at its then Fair Market Value; return the equipment to the Lessor; or continue to lease at the then Fair Market Value Rental Renewal Rate.

Example: Cost Cutter Lease Plan

Net equipment cost	\$5,000
Term	39 months
Rate factor	.02975
Monthly lease payment	.02975 x \$5,000 = \$148.75
Two payments due in advance as security deposit	\$297.50

Lease Value	39 MO.	51 MO.	63 MO.
\$1,000-2,499	.03250	.02650	N/A
\$2,500-4,999	.03030	.02550	.02275
\$5,000-14,999	.02975	.02500	.02225
\$15,000-24,999	.02950	.02475	.02175
\$25,000-49,999	.02925	.02450	.02150
\$50,000-74,999	.02900	.02425	.02125
\$75,000 +	Please call for rates*		

\$1 Buyout | Lease Plan

Advance Due: Two payments (first and last payments) due in advance.

Purchase Option: At lease termination, Lessee may purchase the equipment for one dollar, or return the equipment to the Lessor.

Example: \$1 Buyout Lease Plan

Net equipment cost	\$5,000
Term	36 months
Rate factor	.0347
Monthly lease payment	.0347 x \$5,000 = \$173.50
Two payments (first and last payments) due in advance	\$347.00

Lease Value	24 MO.	36 MO.	48 MO.	60 MO.
\$1,000-2,499	.0517	.0380	N/A	N/A
\$2,500-4,999	.0501	.0360	.0310	.0259
\$5,000-14,999	.0490	.0347	.0276	.0239
\$15,000-24,999	.0488	.0344	.0275	.0234
\$25,000-49,999	.0485	.0342	.0271	.0227
\$50,000-74,999	.0484	.0340	.0265	.0224
\$75,000 +	Please call for rates*			

*For transactions of \$75,000 or more, or for custom lease terms, contact your Compaq Capital Account Representative, or call 888-277-5942.

Tax Note: Depending on the lease plan used and the state in which the equipment is to be located, you may need to add sales tax to the equipment cost prior to calculating the monthly payment. If you are unsure of the proper tax amount, please contact the Compaq Capital Documentation Department (888-277-5944) for assistance.

Minimum lease payment: \$50

FOR MORE INFORMATION

TOLL-FREE PHONE

1-888-277-5942

TOLL-FREE FAX

1-888-277-5945

WEB SITE

www.compaq.com/capital

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